

EDUCATION

Bachelor of Science

Management Information Systems
University of Rhode Island
Kingston, Rhode Island
2000 - 2004

TRAINING / CERTIFICATION

VMware vExpert
2015, 2016, 2017

AWS Technical Professional
2017

VMware Education
Providence, Rhode Island
VTSP 5 Certification
2011

VMware Education
Providence, Rhode Island
VCP 410 Certification
2011

VMware Education
Providence, Rhode Island
View ICM 4.5 Certification
2011

VMware Education
Providence, Rhode Island
SRM 1 Certification
2011

VMware Education
Providence, Rhode Island
VTSP 4 Certification
2010

VMware Education
Providence, Rhode Island
VSP 4 Certification
2010

VMware Education
Cranston, Rhode Island
VI 3
2009

Management, Ethics and Problem Solving
Wickford, Rhode Island
AccuData Management Training
2007

VMware Education
Providence, Rhode Island
VI 2
2006

Cisco IOS Training
New Horizons
Windsor, Connecticut
1999

Brainbench Certifications
Passed / Mastered courses in IT Industry
Knowledge, Network Technical Support,
Business Communication, Internet
Technology Fundamentals, Computer
Fundamentals (Windows XP), and HTML

Strong analytical thinking with a career history as an IT Executive and Consultant, leveraging best-fit and best-practice tools and technologies to solve business challenges. Demonstrated ability to learn and apply new technologies quickly. Effective written and verbal skills from both business and technical perspectives. Excellent interpersonal skills, able to communicate and collaborate effectively with coworkers at all levels. Self-motivated and able to work independently or in a team. Ability to work well under pressure.

Core Strengths:

- Strategic planning and determining best fit technologies to match business needs
- Infrastructure build and management of public and private compute environments
- Network design and efficiencies
- Infrastructure consolidation through virtualization (server and desktop)
- Reducing support overhead through remote network monitoring and management
- Protecting physical and intellectual security

PROFESSIONAL EXPERIENCE

Chief Technology Officer

(previously: Director, Engineering and Project Management from 2010 - 2012)

Envision Technology Advisors – Providence, Rhode Island

2010 – Present

- Manage all strategic internal initiatives and customer projects, overseeing engineering project implementation, as well as customer support and managed services
- Work with larger clients (\$500k+ annual spend) directly in a strategic fashion via board meeting seat, quarterly IT committee meetings or executive-level consultative visibility internally
- Manage departmental budgets of over 2M+ annually
- Handle technical and security audit requirements for clients in financial services or related industries and due-diligence surrounding any potential client merger and acquisition activities

Key Projects:

- Internal M&A activities, integrating two companies into our corporate umbrella
- Deployed primary datacenter and DR hot-site for a large company in the auto-rental industry using products from VMWare, Dell, NeverFail, A10 Networks, NetApp and Cisco
- Deployed GPU-accelerated virtual desktop environments for large consumer electronics designer and manufacturer
- Migrated a multi-site medical group from aging physical desktops and lack of EMR and HIPAA compliance to server and desktop virtualization, EMR and digital medical imaging systems, and full local and remote access from desktops, laptops and tablets
- Key technology partner in rollout of shared cloud computing environment offered via a non-profit coalition of universities, hospitals, government agencies, and other non-profit organizations dedicated to providing innovative internet-based technology solutions for its member institutions and the communities they serve
- Designed and deployed software-defined datacenter services for internal and multi-tenant customer user as a platform for BC/DR, primary production, and e-commerce
- Deployed server and desktop virtualization as well as complete server room rebuild and equipment refresh for large multi-state manufacturing company

Key Results:

- Oversaw an EBITDA increase of nearly 100% in five years
- Built the engineering group from a flat team into a tiered support and project engineering organization
- Increased average billable hours per employee by 25%
- Increased employee efficiency by 30%
- Increased staff count by 60% with only a 20% increase in OpEx costs for the group

President & CEO

Infused Innovations – North Kingstown, Rhode Island

2000 – Present

- Operate as a consultancy offering due-diligence and assessment services, hardware and networking infrastructure design and deployment, web and application development, data analytics / big data expertise, managed services, technical support and technical management services
- Assisted a diverse range of clients spanning such fields as insurance, industrial, high-tech, religious, marketing, education, non-profit and community

Key Projects:

- Network and Infrastructure – Designed, built and manage multi-site office networks and other infrastructure providing connectivity, data and voice solutions, data backups, security, capital optimization, and / or support to a variety of companies in North America.
- SaaS / Public-Facing Systems – Designed, built and manage various public-facing / SaaS environments, ranging from platforms used by a single company to leverage hosted datasets, to systems used by hundreds of companies around North America.
- Server and Storage Virtualization – Designed, built and manage various virtualized platforms including server hardware, software, and storage solution built on VMWare ESX and vCenter, Microsoft Hyper-V, Xitech, NetApp, Cisco, HP, EMC, Dell and other vendor solutions.
- Security and Efficiency – Worked with a group of healthcare companies, ensuring the 1,000-plus

STRENGTHS

Excellent strategist; providing advanced technology solutions that boost productivity and efficiency across the organization

Resourceful and well-organized; skilled in task management and follow through

Strong sense of responsibility; solid professional standards; excellent track record of dependability

Insightful and articulate; adept at group dynamics and motivating staff to achieve company goals

Problem solver; able to balance technical issues with business management

PUBLIC

Chairman, Information Technology Advisory Committee
North Kingstown, RI
2015 - Present

Tech Collective Member
2014 - Present

Mentor, Year Up
Providence, RI
2014 - Present

VMUG Presenter on BC/DR
New England; 2016

Conference Presenter on Big Data
October 2012

ZDNet Webinar on WAN Optimization with Riverbed
April 2009

Interop Speaker on Network Design for HA / Redundancy Between Sites
October 2010

employees over nine locations had seamless access to technology both locally and remotely; handled IT project management, business technology, health technology, security, and connectivity services for the sites, and working with the financial constituencies to ensure cost savings and efficiency gains.

- CRM and Financial Systems – Worked with a national non-profit to develop the systems and procedures necessary for management of fund raising campaigns, tracking of contacts, patients, caregivers, health professionals, and other entities, and overall secure information management.
- Large Scale Data Systems – Designed, built and manage the infrastructure that a large international consultancy's data analytics group uses for analysis of large datasets, the infrastructure that a large North American telecommunications company uses to analyze customer usage data, and the data systems that one of the world's leading car rental brands uses for customer segmentation work.

Vice President, Information Technology

AccuData Integrated Marketing – North Kingstown, Rhode Island

2006 – 2010

- Manage all corporate IT initiatives, overseeing technology operations and support services for five corporate office locations and three datacenter locations, including the AlumniFinder division's IT needs
- Manage in an interim fashion all custom production operations including multi-source file builds, appends and custom list fulfillment
- Ensure uptime and reliability of both private-facing internal systems and public-facing SaaS systems and platforms
- Manage departmental budgets of approximately 3M+ annually
- Handle technical audits and due-diligence surrounding any potential merger and acquisition activities, including developing project plans for standardization in event of successful activities
- Member of Executive Leadership Team, responsibilities include attending weekly meetings, consolidating all operational metrics (sales, finance, service, product development, marketing, IT, etc...), presenting on current IT projects, developing strategic corporate plans and participating in all M&A, legal and operational discussions

Key Projects:

- Server Virtualization employed to reduce the total number of physical servers achieving reduced hardware replacement, maintenance and environmental costs
- WAN Optimization implemented to streamline and optimize communication between offices and datacenters, reduce operating expenses and improve employee efficiency
- Datacenter Consolidation utilized to reduce the total number of datacenter sites achieving reduced capital and operating expenses, improved support, maintenance and environmental costs
- Sales Support Systems – developed project plan, implementation schedule and negotiated terms for ongoing Lotus Domino to Exchange and GoldMine migration
- Data Production and Analytics Systems – provide technical leadership and architectural direction to data production, analytics and file build teams in real-time, batch and ETL data processes
- E-mail Server Migration – implemented geo-clustered Microsoft Exchange server providing e-mail and other collaborative capabilities to all local and remote users
- ServiceDesk Ticketing System – deployed an ITIL-compliant ServiceDesk ticketing and support system to the business, with rule-based routing, email integration, and full reporting capabilities

Key Results:

- 85% reduction in physical servers resulting in an projected CapEx cost savings of 45% and OpEx cost savings of 50% due to virtualization initiatives
- 40% reduction in bandwidth costs due to WAN acceleration / optimization initiatives, as well as improved employee productivity and efficiency
- Systems and platform consolidation following M&A activities to facilitate improved sales and service interaction efficiency and increased transactional volumes
- Introduced a more collaborative environment including voice, e-mail, instant messaging, calendaring and tasks utilizing Microsoft Exchange Server, Office Communications Server and VOIP platform

Director, Information Technology

MarketModels, Inc. – North Kingstown, Rhode Island

2003 – 2006

- Managed all day-to-day IT operations for four Rhode Island offices
- Managed departmental budget of approximately 1M+ annually

Key Projects:

- Datacenter Migration utilized to improve the performance and reliability of business technology equipment while enhancing uptime and physical security
- Datacenter Build-Out – designed and built a 14-cabinet datacenter for large-scale data analysis and marketing analytics purposes
- Disaster Recovery Planning – developed comprehensive and concise disaster recovery plan covering all IT related requirements and functions needed to recover from a disaster
- PBX Replacement – developed project plan and negotiated terms for migration to Panasonic VoIP PBX and handsets
- Datacenter Spec and Build-Out – developed project plan, negotiated terms and managed implementation on Denver datacenter build for online web service platform

Key Results:

- Managed all IT operations during ~400% corporate growth period and subsequent selling of the company ensuring shareholder value and profitable return
- Simplified disaster recovery plans and implemented full remote access for all employees
- Accomplished PBX replacement with minimal business impact and zero downtime
- Created fully functional office supporting fifteen out-of-country employees in under sixty days